

## Video Transcript

### How long does it take?

You've decided you're going to do this?

Yes.

And somebody comes to you and says, okay, what do we do now?

It's like I'm talking to you now.

Like you and I having a chat.

Yes.

So how long does the whole process take?

Well, basically I will come to you and I'll go through the product with you.

You come back to me at a time, what suits you.

From that date it roughly takes five to six weeks.

Ducks in a row.

Yes.

Yeah. And for once that's done, five to six weeks and away you go.

We're flying.